Libertarian Paternalism

1 Definitions

Libertarian: People should be free to choose; individual choices should not be blocked (p. 1161). No coercion is involved. It is "relatively costless for people to obtain their preferred outcomes".

Paternalism: a policy "counts as 'paternalistic' if it attempts to influence the choices of affected parties in a way that will make choosers better off". Contrast: making policy by attempting "to track people's anticipated choices" (p. 1162).

2 Examples

2.1 Choices and interests.

1. Chess

2. Health: fat, smoking, drinking

3. Savings: median vs. actual port-

folio

4. Insurance: when was the disaster

2.2 Framing effects

- 1. Medical choices: 90% live vs. 10% die
- 2. Cafeteria, which food first
- 3. Future generations: no stable

preferences

- 4. Stocks vs. bonds
- 5. Health: avoid thinking about risk

2.3 Defaults and anchors

- 1. Automatic savings
- 2. Pre-tax parking: opt-in or opt-out?
- 3. Retirement savings: opt-in vs. auto enroll
- 4. Required car insurance: high vs.

low default

- 5. Vacation: bargain up or sell down
- 6. Car safety: willingness to pay varies with starting point
- 7. Organ donation: opt-in vs. opt-out.¹

3 Two theses

- Strong thesis: even libertarians will manipulate preferences and choices in the ways the article describes. Paternalism is "inevitable". E.g. since preferences do not precede social contexts, it is a "misconception" to think that "there are viable alternatives to paternalism".
- 2. Weak thesis: the paternalistic policies described in the article are compatible with libertarianism because they always include individual options to opt out of a benefit. By contrast, non-libertarian paternalism, like mandatory seat belt laws, blocks choices.

4 What's the political philosophy?

- 1. Libertarianism based on a view about invididuals and value. Individual autonomy and welfare are valuable and libertarianism is generally the best way to promote them. (p. 1160).
- Libertarianism based on a view about the state, what it can and cannot do; e.g. the social contract does not give the state the power to act paternalistically.
- 3. Libertarianism based on fear of what the state will do if given power.
- 4. Democracy, the state is the instrument of its citizens.

¹ Since third parties are the beneficiaries, this isn't paternalism but, rather, "libertarian benevolence".